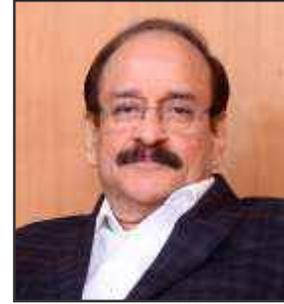




Report  **58th**
**India International
Garment Fair, 18-20 January**
Pragati Maidan, New Delhi, Autumn Winter 2017/18







Ashok G. Rajani
Chairman, AEPC

Chairman's Message

The IIGF has an unrivaled reputation as a global platform for showcasing Apparel manufacturing and business expertise of India to Buyers from all over the world. The 58th edition was no different and lived up to the promise of being a landmark event for the Indian Apparel Industry.

The august presence of Smt. Smriti Zubin Irani, Honorable Union Minister of Textiles, Government of India, for the ceremonial inauguration, boosted the moral of the industry greatly.

With its extensive fair area that enabled a variety of Womens'wear, Mens'wear, Childrens'wear and Fashion accessories to be exhibited, it also gave our participant exhibitors the opportunity to stage wide-ranging creative innovations in design and technology. This IIGF, in which over 1000 exhibitors participated, also offered unique opportunities for networking with global players and for access to new markets. I am delighted to bring to you the report of this grand event, as we celebrate 30 years of its continuation.

Over the last 3 decades, exhibitors at IIGF have been increasingly engaging with global brands and buyers to plan for greater sourcing from India. We owe the success of the event to our Exhibitors and Buyers. It is, therefore, an honor for me, as the Chairman of the Apparel Export Promotion Council, to extend an invitation to all for the 59th IIGF incorporated into the Textiles India 2017 at Gandhinagar, Gujarat, from 30 June-2 July.

Ashok G Rajani



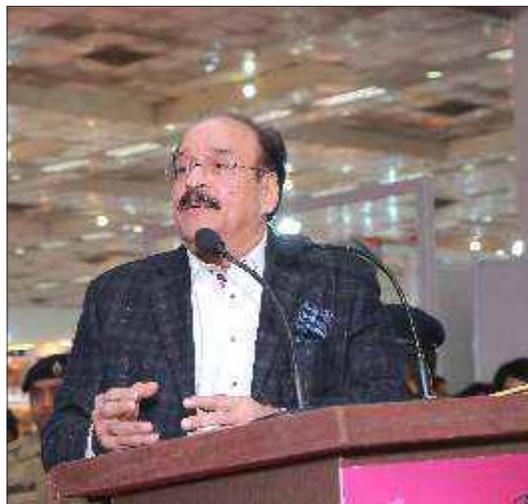
Glimpses of Inauguration Function of 58th IGF – 18.1.2017–Smt. Smriti Zubin Irani, Hon'ble Union Minister for Textiles as Chief Guest in the presence of Smt. Rashmi Verma, IAS, Secretary, Ministry of Textiles, Sh. Subrata Gupta, IAS, Joint Secretary (Exports), Ministry of Textiles, Sh. Ashok G Rajani, Chairman, AEPC, Sh. H. K. L. Magu, Vice Chairman, AEPC, Sh. Ram Singh, SG, AEPC, Sh. Lalit Thukral, Chairman (EAC), AEPC.



Executive Summary

1. India International Garment Fair (IIGF) is jointly organized by the Apparel Export Promotion Council (AEPC) and the International Garment Fair Association (IGFA), in association with Apparel Exporters and Manufacturers Association (AEMA), The Clothing Manufacturers Association of India (CMAI), Garment Exporters Association (GEA), and Garment Exporters Association of Rajasthan (GEAR).
2. The 58th India International Garment Fair (IIGF) was organized from 18 – 20 January, 2017, at Hall Nos. 8,9,10,11,12 & 12A, Pragati Maidan, New Delhi. The 58th edition of India International Garment Fair (IIGF) was inaugurated by Smt. Smriti Zubin Irani, Hon'ble Union Minister for Textiles as Chief Guest in the presence of Smt. Rashmi Verma, IAS, Secretary, Ministry of Textiles, Sh. Subrata Gupta, IAS, Joint Secretary (Exports), Ministry of Textiles, Sh. Ashok G Rajani, Chairman, AEPC, Sh. H. K. L. Magu, Vice Chairman, AEPC, Sh. Ram Singh, IPS, SG, AEPC, Sh. Lalit Thukral, Chairman (EAC), AEPC, President of Organizing Associations and Executive Committee members of AEPC at Foyer of Hall No. 12 & 12A, Pragati Maidan, New Delhi.
3. Smt. Smriti Zubin Irani, Hon'ble Union Minister for Textiles announced the fair open by lighting of the lamp, installation of IIGF and cutting the ribbon at Foyer of Hall no. 12 & 12A, Pragati Maidan, New Delhi.
4. During the inaugural address Smt. Smriti Zubin Irani, Union Minister of Textile, said, “Festivity in terms of trade had begun under the aegis of AEPC which is organizing its 58th Fair. I congratulate the participants who have come here with a lot of hope, presenting their talent to the rest of the world. I am made aware that over 1000 buyers are coming to this fair today so that they can leverage the talent that India has to offer. My hope is that AEPC through these endeavors goes from strength to strength... small and medium enterprises which are new in the world of exports use these platforms which are comparatively cost effective.”
5. Addressing the gathering during the inaugural function, Smt. Rashmi Verma, IAS, Secretary (Textiles) said that she is happy to note that the number of participants and buyers are increasing fair by fair. She emphasized that Textile is a thrust sector and Government is giving lot of focus on this industry since it helps in employment generation especially for the women. She said that the garment package recently announced by the Govt. of India would help in setting-up of new manufacturing units, increase in their production capacity, thereby generating more employment in the country. She said that the package would provide a level playing field to the Indian garment exporters in the international market especially exports to EU countries, since India has no FTP with EU countries.

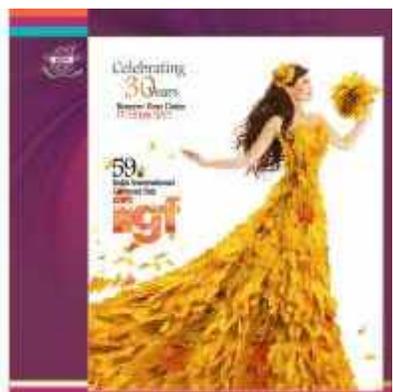
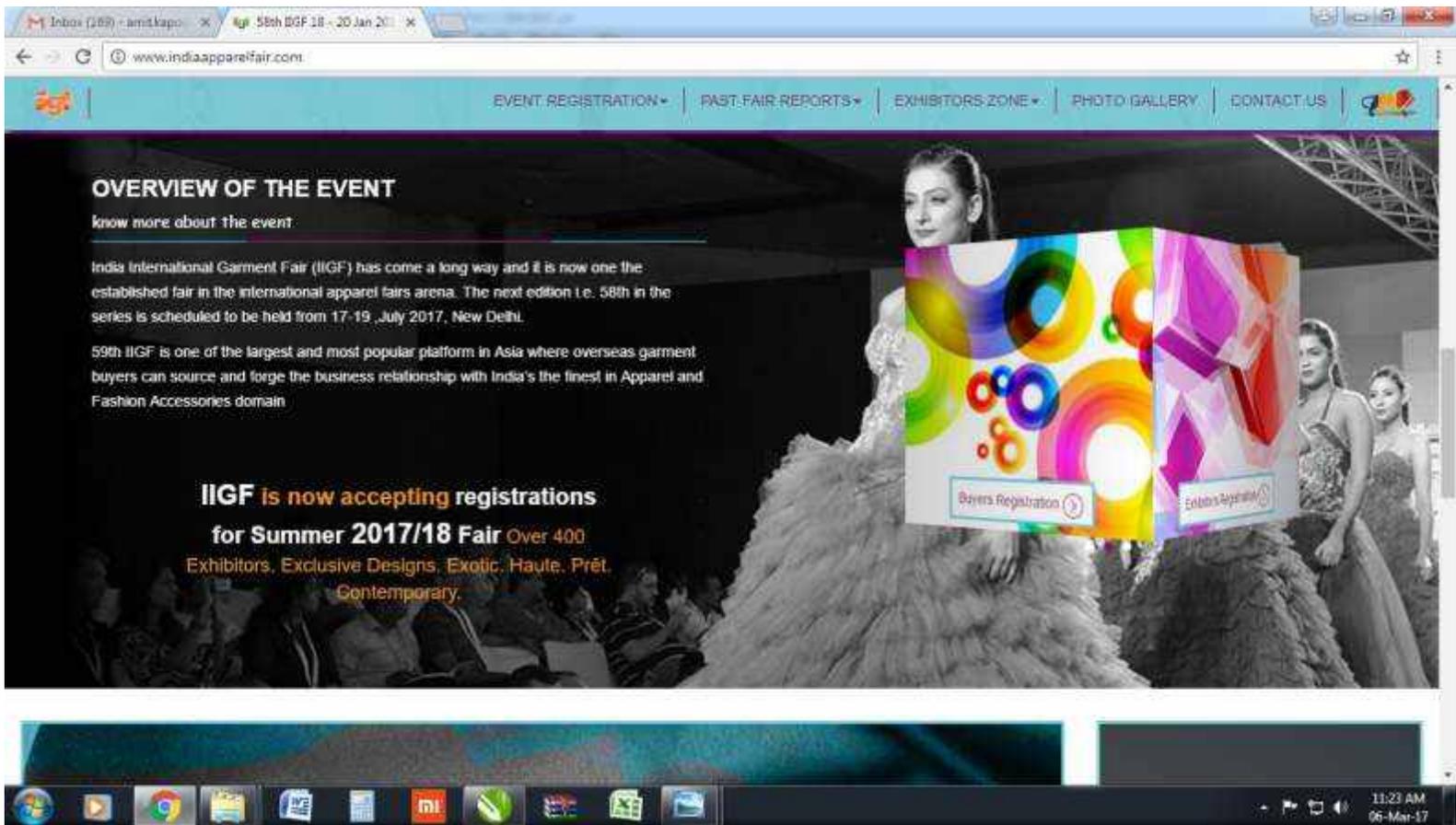




Smt. Smriti Zubin Irani, Hon'ble Union Minister for Textiles, Sh. Ajay Tamta, Hon'ble Minister of State for Textiles, Sh. Subrata Gupta, IAS, Joint Secretary (Exports), Ministry of Textiles taking a round of the fair.



6. During the inauguration function, Hon'ble Minister of Textiles unveiled the Fair Catalogue of the 58th IIGF and also installed the alphabet "IIGF" by lighting the lights with a remote. Hon'ble Minister for Textiles also do the ground breaking for the 59th IIGF, July 2017 by unveiling the plaque and handing over the responsibility to Shri Ashok G Rajani, Chairman, AEPC.
7. Hon'ble Minister took a round of the fair with Secretary, Ministry of Textiles, Joint Secretary (Exports), Ministry of Textiles, Chairman, AEPC, Chairman (EAC), AEPC and interacted with the participants and also appreciated the collection of garments displayed by the participants.
8. During the inaugural function Sh. Anil Buchasia, Chairman (EP), AEPC, Sh. Rishi Rajani, EC Member, AEPC, Sh. Pritam Goel, President, GEA, Sh. Mohan Sadhwani, ED, CMAI, Sh. Rahul Mehta, President, CMAI, Sh. Premal Udani, EC Member, AEPC, Sh. Ravi Poddar, President, GEAR, Sh. Vivek Khaldelwal, EC Member, AEPC, Sh. Amit Goyal, EC Member, AEPC, Sh. A.S. Subramanian, EC Member, AEPC, Sh. Ashok Logani, EC Member, Sh. J.B. Jain, EC Member, AEPC, Sh. Anil Verma, Permanent Invitee, AEPC, Sh. S.K. Jain, Permanent Invitee, AEPC, Sh. Harish Dua, Permanent Invitee, AEPC were also present during the inaugural ceremony.
9. During the fair days, Dr. B. Bala Bhaskar, Joint Secretary (WANA), Ministry of External Affairs, Sh. Puneet Aggarwal, IAS, Joint Secretary, Ministry of Textiles and Sh. Subrata Gupta, IAS, Joint Secretary (Exports), Ministry of Textiles and other officials from Ministry of Textiles and Commerce visited the fair.
10. Stalls of 323 national participants across all over India were spread over in 6 large halls. Facilities such as free Wi-Fi, Cafeteria, Buyers Lounge, Medical Room with stand by Ambulance, Fire Safety, Business Centre, and Cyber Café were provided in the fair.
11. A total number of 1162 buyers and 228 buying agents registered on the IIGF website for the 58th IIGF. 715 quality International buyers from 64 countries and 247 Buying Agents visited during three days of fair. Many chain stores were given hospitalities like complimentary air tickets, Hotel Stay, Pick-up facility from hotel to fair venue and back. 296 buyers were approved by the AEPC's Screening Committee under the Buyers Promotion Scheme. Out of 296 buyers, 207 buyers were approved for airfare & hotel and 89 buyers were approved for only hotel under the scheme. From the approved buyers, 207 buyers actually visited the fair under Buyers Promotion Scheme. 145 buyers were given complimentary airfare & hotel and 62 buyers were given complementary hotel stay.



A snapshot of the Website and Various Branding Promotional Materials



12. Ministry of Commerce & Industry has sanctioned an MAI grant of Rs. 400 lakhs for the 58th IIGF.
13. Fashion Shows (2 shows each day of the fair) organized during the three days of the fair.
14. Best Display Award Function was organized during the second day of the fair wherein Trophies and Mementos were given to the Best Displayed Stalls by Sh. Ajay Tamta, Hon'ble Minister of State for Textiles. A Jury comprising of Ms. Renu Sharma – Founder of NGO Beti & Sikhsha Foundation, Ms. Devinder Singh – Ex-Country Manager, Charles Voegele, Switzerland and Ms. Surabhi Yadav – CSR Consultant working with the fashion industry visited all the stalls and finalized the best displayed stalls.
15. IIGF Participants' Profile The Fair ground was divided into four sections, the details of which are given below:-
 - a. Womenswear - 243 Participants (4965 sq. mtrs)
 - b. Fashion Accessories - 27 Participants (471 sq. mtrs.)
 - c. Menswear - 31 Participants (369 sq. mtrs)
 - d. Kidswear - 15 Participants (252 sq. mtrs.)

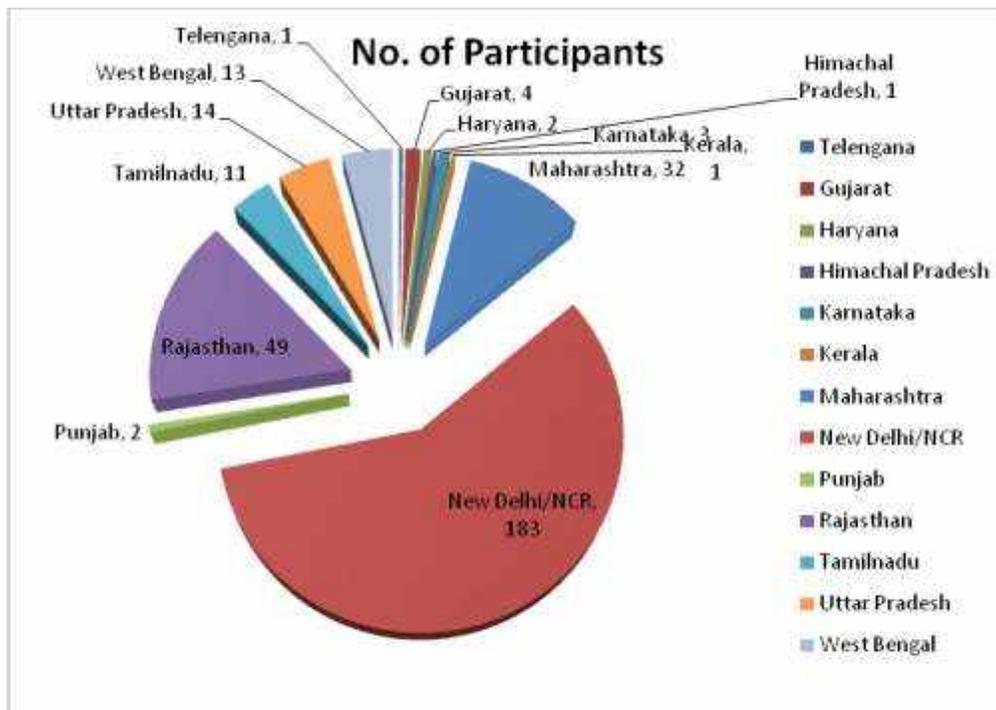




A View of the IIGF Stalls & Products

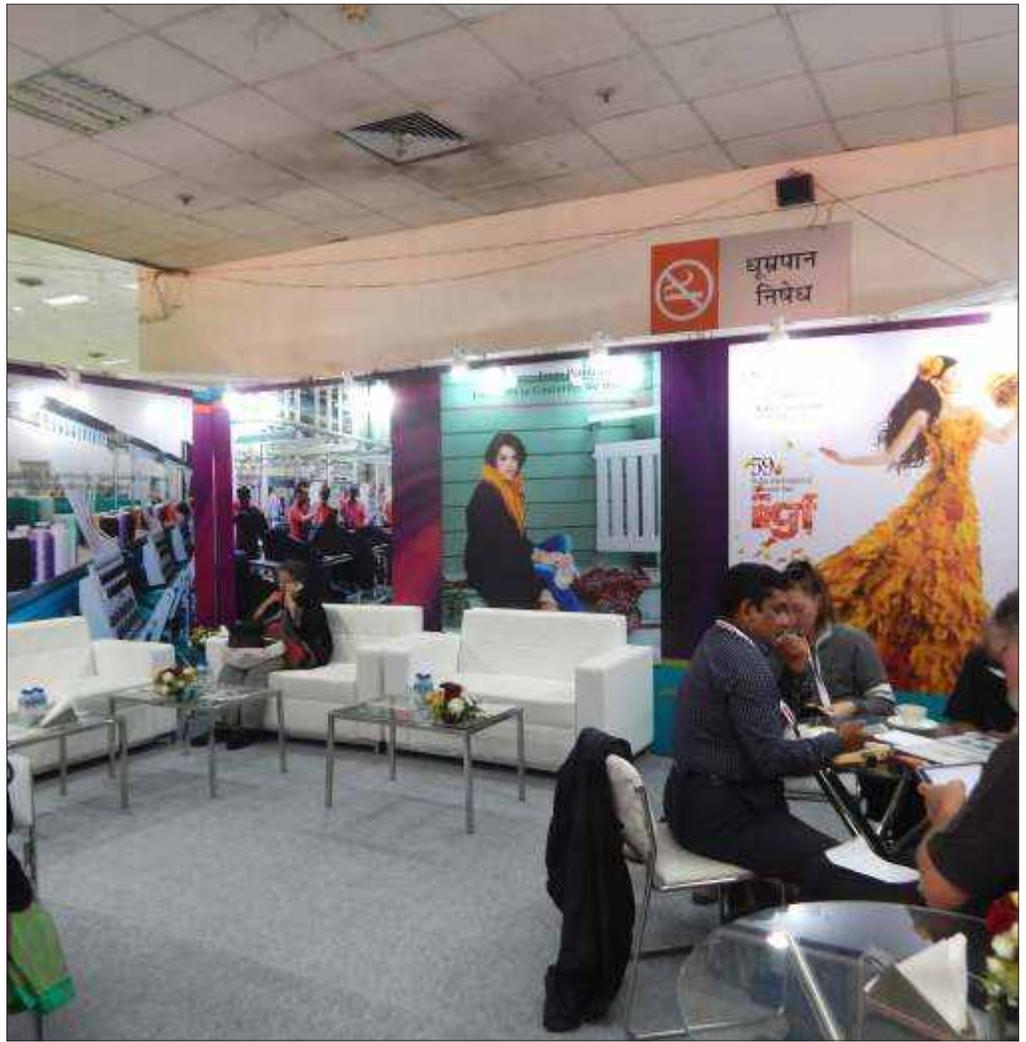


State-Wise Participation in 58th IIGF



16. In addition to the above, Complimentary stalls were given to the publishers of Apparel Online, Inside Fashion, Garment Line, Fashion Era, Perfect Sourcing, Fashionblyin on barter basis. A stall was also given to India International Knit Fair on barter basis.





Branding of the 58th IIGF at Pragati Maidan, New Delhi

Contents

S. No.	Section	Page No.
1.	58 th IIGF Fair Details	14
2.	IIGF Participants' Profile	16
3.	Participation Details	18
4.	Product Profile	18
5.	Theme Pavilion	20
6.	Approach Adopted for Buyers' Active Participation in IIGF	20
7.	Guidelines for sponsorship to buyers for 58 th IIGF	26
8.	Fashion Show	32
9.	Best Display Awards	34
10.	Feedback of Buyers	36
11.	Feedback of Exhibitors	36
12.	Analysis of Exhibitors Responses	38
13.	Buyers Analysis	41
14.	Supervision and Co-ordination	44





Branding of the 58th IIGF at Pragati Maidan, New Delhi



1. 58th IIGF - Fair Details

1. The 58th India International Garment Fair (IIGF) was held from 18 – 20 January, 2017 at Hall Nos. 8,9,10,11,12 & 12A, Pragati Maidan, New Delhi. The fair was for the Autumn/Winter 2017-18 season and 323 exhibitors participated in the fair. The total stall area was 6114 sq. mtrs. The fair timings were 10.00 AM to 6.00 PM on 18 & 19 January, 2017 and 10.00 AM to 5.30 PM on 20th January, 2017.
2. During the three days of the fair, 715 buyers and 247 buying agents visited the fair with business potential of around US\$ 203.33 million
3. Ministry of Commerce & Industry has sanctioned MAI grant of Rs. 400 lakhs for the 58th IIGF. Under the Buyers Promotion Scheme, 296 buyers were approved by the AEPC's Screening Committee. Out of 296 buyers, 207 buyers were approved for airfare & hotel and 89 buyers were approved for only hotel under the scheme. From the approved buyers, 207 buyers actually visited the fair under Buyers Promotion Scheme. 145 buyers were given complimentary airfare & hotel and 62 buyers were given complimentary hotel stay.





A View of the IIGF Stalls



2. IIGF Participants' Profile

Total 316 exhibitors presented their collection in the exhibition area of the fair. The city wise details of the participants are as follows:-

S. No.	City	No. of Participants
1.	Telangana	1
2.	Gujarat	4
3.	Haryana	2
4.	Himachal Pradesh	1
5.	Karnataka	3
6.	Kerala	1
7.	Maharashtra	32
8.	New Delhi/NCR	183
9.	Punjab	2
10.	Rajasthan	49
11.	Tamilnadu	11
12.	Uttar Pradesh	14
13.	West Bengal	13
14.	Total	316

Note: Complimentary stalls were given to the following:-

- a. Apparel Online
- b. Inside Fashion
- c. Garment Line
- d. Fashion Era
- e. Perfect Sourcing
- f. Fashionblyin
- g. India International Knit Fair





A view of the Products displayed during 58th IIGF



3. Participation - Details

SIZE OF STALL(IN SQM)	TOTAL NO. PARTICIPANTS	TOTAL SQM
6	4	24
9	54	486
12	77	924
18	99	1782
24	32	768
30	18	540
36	21	756
42	7	294
48	9	432
54	2	108
TOTAL NUMBER/SQM	323	6114

4. Product Profile

- a) **CASUAL WEAR:**
Blouses, Casual Wear, Children's Wear, Co-ordinates, Denim Wear, Infants' Wear, Knitwear, Ladies Wear, Men's Wear, Shirts, Shorts, Silk Garments, Skirts, Suits, Dresses, Sweat Shirt, T-Shirt, Trousers, Vest, Cardigans, Pullovers, etc.
- b) **HIGH FASHION & OCCASIONAL WEAR :**
Designer's Labels - Fashion, Private Labels - Fashion, Bridal Wear, Cocktail Dresses, Evening Dresses
- c) **LINGERIE :**
Bodysuit, Brief, Home Wear, Men's Underwear, Nightwear & Pajamas
- d) **SPECIALTY :**
Uniforms, Work Clothes
- e) **SPORTSWEAR:**
Outerwear, Swimwear, Body Wear, Track Suits
- f) **FASHION ACCESSORIES:**
Pareos, Scarves, Stoles, Handbags etc.





A view of the Theme Pavilion



5. Theme Pavilion

A Theme Pavilion was set-up by AEPC in association with “Liva”- by Grasim, Aditya Birla Group in the Foyer of Hal Noll 11 (48 sq. mtrs.) on the various initiatives of AEPC and Fashion trends based on sustainable garments.

6. Approach Adopted for Buyers Active Participation in IIGF

- i) Letter from Chairman, AEPC to all 8000 member exporters of the Council requesting them to participate in the fair.
- ii) Letter from Chairman, AEPC to Presidents of the four participation Associations requesting them to generate more participation.
- iii) A letter from Chairman, AEPC has been sent to the big fair organizers for nominating one official to attend 58th IIGF and suggest measures to take the fair to next level.
- iv) Letter from Chairman, EAC to the participants of 56th & 57th IIGF for participation in the 58th IIGF
- v) Letter from Chairman, EAC to the registered/member exporters of AEPC for participation in 58th IIGF.
- vi) Letter from Chairman, EAC to President, TEA for generation of participation in 58th IIGF.
- vii) Letter from Chairman, EAC to President, Ludhiana Garment Exporters Association for generation of participation in 58th IIGF.
- viii) Letter from Chairman, EAC to President, Indian Buying Agents Association requesting to share the list of buying agents from all over India.
- ix) A letter from ASG, AEPC has been sent to Indian mission abroad sending therewith the Buyers Promotion Scheme.
- x) A mail has been sent by Chairman (EAC) to CMAI for targeting domestic garment buyers of big brands.





Register Now

58th India International Garment Fair 2017

18-20 January
Pragati Maidan, New Delhi,
Autumn/Winter 2017/18



<http://indiaapparelfair.com>



India
Ready for the Next Leap

India is today the fastest growing economy of the world. The incomparable infrastructural development, the expanding number of vertically integrated textile and apparel manufacturing units, the renewed apparel cluster approach and above all, fully compliant manufacturing systems, hold huge promise of a vibrant fashion industry. Our strong raw material and value chain is already known to the world. We are increasingly engaging with global brands and buyers to plan for greater sourcing from here. We are looking at working in garment categories vacated by other manufacturing countries and make their brands to partner with us. We are eagerly working to improve standards throughout the value chain and adhere to sustainability strategies consciently. India is now prepared to take up newer and such larger roles that make us the sourcing destination of your choice.

IIGF

Taking Indian Apparel to the World

The India International garment fair is Apparel Export Promotion Council's flagship event through which we have been building bridges of partnerships between Indian Exporter community and Buyers worldwide over the last 58 editions, spanning across 29 years. This specialised B2B fair has been recognized as one of the leading Apparel and Fashion accessories fairs, the world over. The 57th edition of IIGF was successfully held in July, 2016 with 416 exhibitors and 1500 buyers from more than 65 countries and buying agents.

The 58th edition of India International Garment Fair is scheduled from 18-20 January, 2017 at Pragati Maidan in New Delhi.

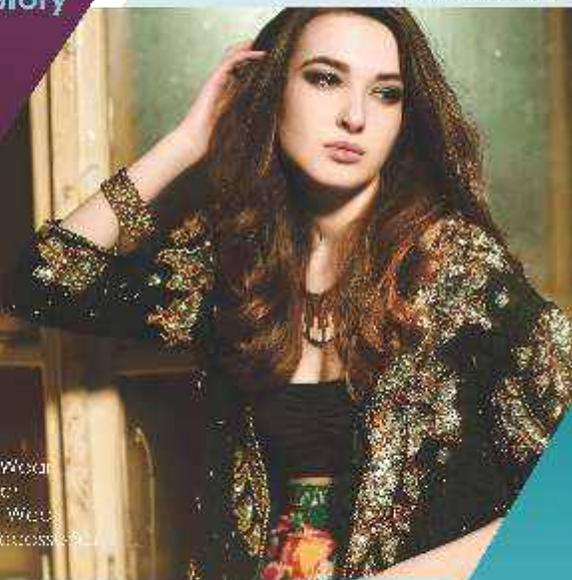


58th INDIA INTERNATIONAL GARMENT FAIR

Be a part of
The GRAND APPAREL Story
<http://indiaapparelfair.com>

18-20 January 2017

Pragati Maidan, New Delhi
Autumn/Winter 2017/18



Women's Wear
Men's Wear
Children's Wear
Fashion Accessories



For more information:
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Mobile: +91-9899014390, 9818662371, 9560074440
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58th India
International
Garment Fair
2017
IIGF

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Women's Wear
Fashion Accessories

WOMEN'S WEAR
Autumn/Winter 2017/18

18-20 January 2017
Pragati Maidan, New Delhi

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Sandhya
Autumn/Winter 2017/18
Men's Wear

MEN'S WEAR
Autumn/Winter 2017/18

18-20 January 2017
Pragati Maidan, New Delhi

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FASHION ACCESSORIES
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Autumn/Winter 2017/18
Children's Wear

CHILDREN'S WEAR
Autumn/Winter 2017/18

18-20 January 2017
Pragati Maidan, New Delhi

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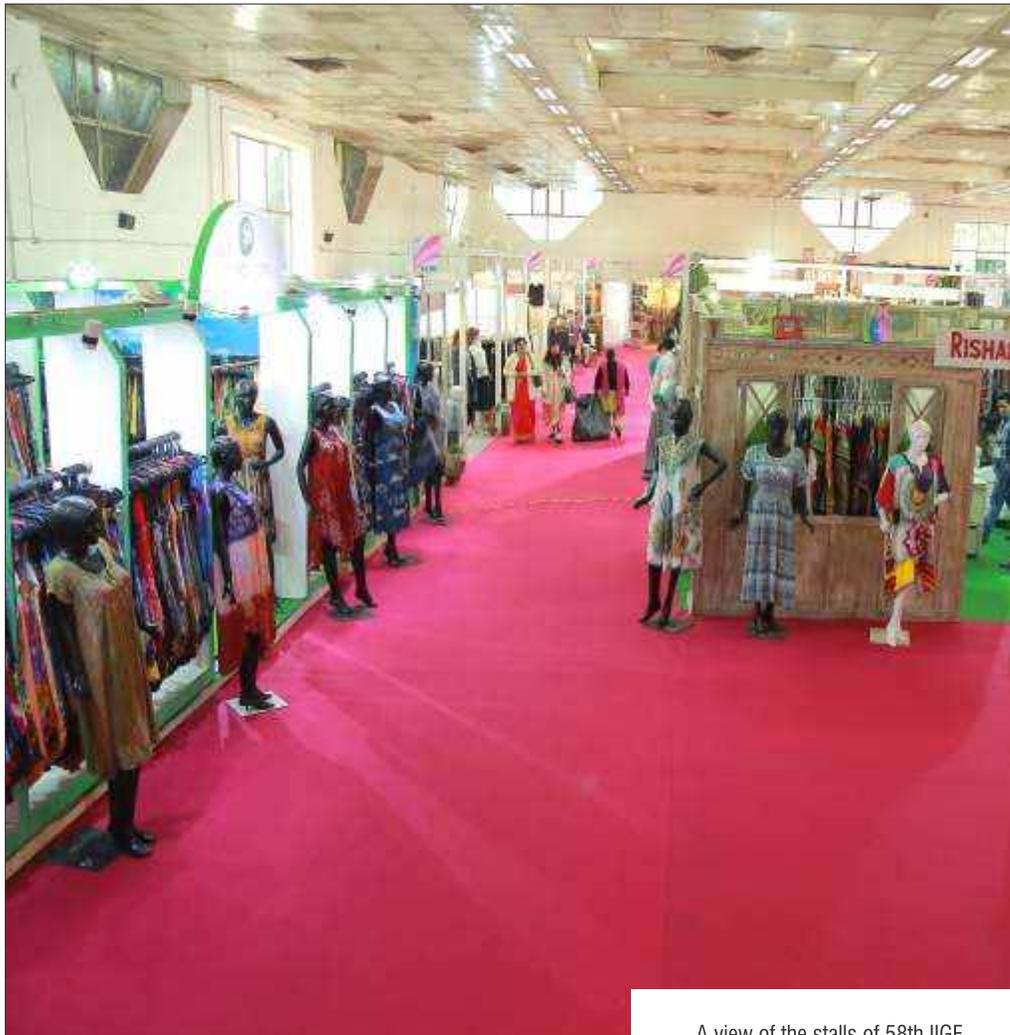
- (xi) 1867 nos. of new buyers' database has been created by data mining from Google and other websites.
- xii) Printed mailers sent to overseas buyers inviting them to visit the fair.
- xiii) Posters sent to Indian Missions abroad for disseminating the information to the apparel importing Associations, various Chamber of Commerce etc.
- xiv) The office has send promotional material, video through What App, to buyers, buying agents and participants.
- xv) Mailers has been distributed in overseas Fair and BSMs
- xvi) Full page colour advertisement has been released in the following fashion magazines:-

S. No.	Name of the Magazine	Country
1	Ragtrader	Australia
2	WWB	UK
3	California Apparel News	USA
4	Textil Express	Spain

xvii) Benefits Offered To Overseas Buyers

- Free entry to Fair Ground
- A photo entry badge
- A free buyers kit along with Fair Directory
- Free pick-up and drop from the airport
- Complimentary shuttle service from hotel to the venue and vice versa.
- Complimentary Wi-Fi in the halls during the fair.
- Complimentary lunch to the buyers during fair days.





A view of the stalls of 58th IGF



- Complimentary airfare and or 3 nights hotel stay has been given to the buyers through a systematic developed invitation plan.
- Dedicated Place in the fair venue for B2B meeting between buyers and participants
- Invitation to get together organized in the hotel of stay.
- Dedicated counter for availing scheme of Buyer Promotion Scheme.

xviii) Benefits Offered To Buying Agents (outside NCR)

- Free entry to Fair Ground
- A photo entry badge
- A free buying agent kit along with Fair Directory
- Free pick-up and drop from the airport
- Complimentary shuttle service from hotel to the venue and vice versa.
- Complimentary Wi-Fi in the halls during the fair.
- Complimentary lunch to the buying agents during fair days.
- Complimentary airfare and 2 night hotel stay

xix) The Buying agents situated with NCR region were invited through letters, personal visit followed by phone calls.





Buyers doing business at 58th IIGF



7. Guidelines for Sponsorship and procedure adopted for selection of buyers for 58th IIGF

The Committee after detailed discussion approved the following Buyer Promotion Scheme for the 58th IIGF:-

- The scheme will be for buyers of Apparels & fashion accessories only.
- The names of the buyers can be recommended by India mission abroad, buying agents in India and abroad, IIGF database, Database from various fairs organized by Council & BSMs.
- The request so received for buyers shall be decided by a Screening Committee, on the basis of following point system:-

Points Criteria	Number of Points
Traditional Markets (North America & Europe)	2
Non Traditional Markets	2
Apparel	2
Accessories	1
Turnover between 1 Mn-3 Mn USD (Hotel Stay)	1
Turnover between 1.5 Mn - 3 Mn USD (Airfare & Hotel)	2
Turnover 3 Mn USD and Above	2

Offering	Buyer Scheme in 58th IIGF
Hotel Accommodation for 3 nights stay	Traditional Countries - Point-2 OR Non Traditional Countries - Points-2 Apparel- 2 OR Accessories-1 Turnover between 1Mn US\$-3 Mn US\$-Points-1 Turnover 3 Mn US\$ above – Points 2
Economy class airfare	Traditional Countries - Point-2 OR Non Traditional Countries - Points-2 Apparel- 2 OR Accessories-1 Turnover between 1.5 Mn US\$ -3Mn US\$ - Points 1 Turnover above 3 Mn US\$ above- Points 2

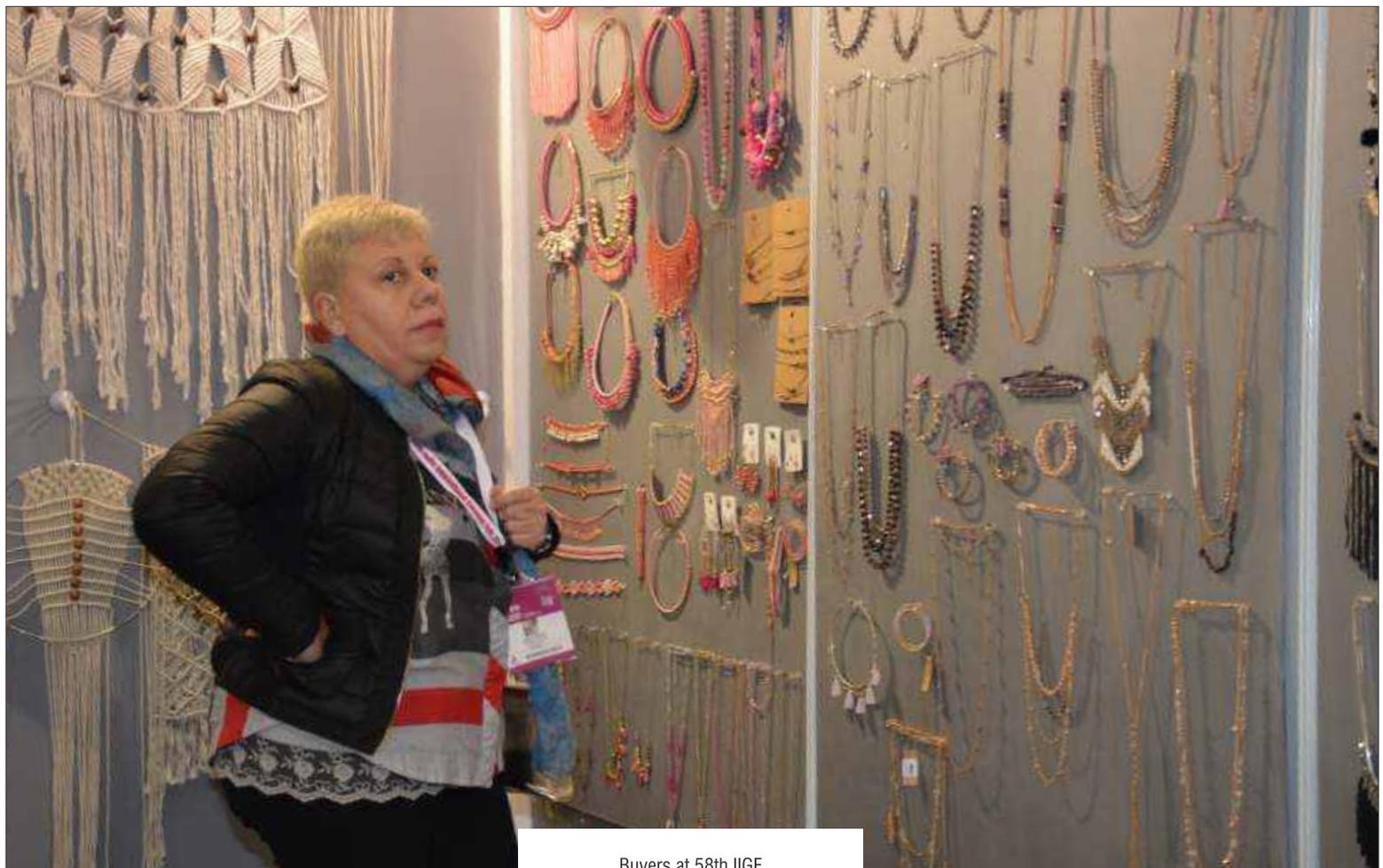




Sh. Ajay Tamta, Hon'ble Minister of State for Textiles talking to one of the participants of the fair.



Buyers and Products displayed at 58th IIGF



Buyers at 58th IIGF



- Minimum 5 points shall be the criteria for qualifying for sponsorship of airfare and hotel stay. Minimum 4 Points shall be considered by the Screening Committee for one benefit i.e. hotel stay only. However, those buyers who have not availed the airfare in the last four editions of IIGF i.e. 54th to 57th IIGF, would be considered as new buyer and would be eligible for airfare + hotel.
- Airfare would also be given to new/existing buyers coming from big/reputed chain stores having more than 15 outlets. Maximum of two buyers from each division / brand shall be offered airfare and hotel. There would be no check of turnover in any edition of the IIGF/TTI.
- Hotel stay for 3 nights and airfare (individual or combination) is the maximum which can be offered to the buyers.
- Buyer with 4-5 points shall be eligible for hotel stay only, provided at least one point is obtained based on business turnover of minimum US\$ 1 million for 3 nights hotel stay and US \$ 1.5mn for economy class return airfare and 3 night hotel stay.
- In case of existing buyer application, exporter verification is must, either by call or email.
- Buyer with less than 4 points shall not be eligible for any benefit under this scheme.
- The buyers have to record their physical attendance for 3 days in the Fair Secretariat during the fair.
- Buyers visited in earlier editions of IIGF/TTI may also be considered for hotel accommodation, restricted to 58th IIGF. However, for next edition this will be reviewed by Chairman, AEPCC.
- Airfare to be offered to First time buyer (Not Company) who has never visited in any earlier edition of IIGF/TTI. However new/existing buyers from Chain stores and delegates nominated by the embassies may also be considered for Airfare subject to fulfilling the criteria so approved.
- Delegations invited by Chairman, AEPCC – Airfare and hotel would be provided to those buyers and there will be no criteria for these buyers.
- Reimbursement of Airfare to the buyers should be released through RTGS/Electronic Wire as per RBI guidelines. However, in case of urgency, the demand draft can also be issued.
- The buyers who are given sponsorship shall fill a response form and a buyers questionnaire duly signed given by the Fair Secretariat.
- Self certification of the Turnover document of the company will not be accepted.
- To verify the annual turnover mentioned by the buyer in his or her nomination form, either of the following documents are acceptable by the buyer screening committee:-
 1. CA Certificate confirming the annual turnover of the Buyer for Apparel/Accessories during the FY 2014 -15 & 2015-16
 2. CA Certified Profit & Loss statement for the FY 2014 -15 & 2015-16
 3. Income Tax returns of the company for FY 2014 -15 & 2015-16
 4. Turnover during 2014 -15 & 2015-16 available on company's website for Public Limited Company.
 5. In case of Chain Stores, list of stores would be acceptable.



Products displayed during 58th IIGF.



The Buyers Screening Committee for 58th IIGF is as follows:-

- a. Sh. Pritam Goel, Member
- b. Sh. Anil Buchasia, Member
- c. Sh. Mohan Sadhwani, Member
- d. Sh. Rishi Rajani, Member
- e. Sh. Vivek Khandelwal, Member
- f. Sh. Ravi Poddar, Special Invitee

The final approval for screening of buyers is being given by Mr. Lalit Thukral, Chairman (EAC), AEPC.

Screening Process

1. Once entire application is ready for screen from Manager, IGFA end, she will propose screening date one day in advance only by email.
2. The forms would then be scrutinized by Director (F&E). At least 2 members would approve the forms and the approval of the members can be sought by email.
3. Short listed Buyers list will be emailed to Chairman (EAC), AEPC in Excel format containing Buyer name, Company name, details of points accumulated and the scheme under which benefit is proposed; for final approval.





Glances of the Fashion show held during 58th IIGF



8. Fashion Shows

Fashion shows were held twice on all three days of the fair (one in the morning and one in the evening). There were 08 exhibitors (60 outfits) who presented their collections in fashion show. The collections were being displayed by 18 female national and international models. The exhibitors presented different collections all three days which created lot of interest in audience.

This list of Fashion show participants are given below:-

S. NO.	NAME OF THE EXPORTERS	NO. OF OUTFITS
1.	J.D. APPARELS	6
2.	TRUE FASHION	6
3.	RISHUB FASHION	6
4.	YOUNG INTERNATIONAL	6
5.	MAJESTIC HANDICRAFTS PVT. LTD.	12
6.	GARIMA BOUTIQUE	6
7.	YOUNG INTERNATIONAL	6
8.	MAHARANA OF INDIA	12
	TOTAL	60





Sh. Ajay Tamta, Hon'ble Minister of State for Textiles giving away the Best Display Awards to the participants on 19.1.2017



9. Best Display Awards

1. In order to encourage participants to display their collection in an innovative and beautiful manner, “BEST DISPLAY AWARDS” was given to the participants of 58th IIGF. Ms. Renu Sharma – Founder of NGO Beti & Sikhsha Foundation, Ms. Devinder Singh – Ex-Country Manager, Charles Voegelé, Switzerland and Ms. Surabhi Yadav – CSR Consultant working with the fashion industry were the Jury, who selected the best-displayed stalls. Appended are the criteria/guidelines towards selection of 'Best Displayed' Stalls:-

- Overall use of space 30 Points
- Thematic Display 20 Points
- Innovative use of space 20 Points
- Originality of Display 20 Points
- Interplay between products & display 10 Points

The awards were given by Shri Ajay Tamta, Hon'ble Minister of State for Textiles in the presence of Sh. H.K.L. Magu, Vice Chairman, AEPC, Sh. Ram Singh, IPS, Secretary General, AEPC and Sh. Lalit Thukral, Chairman (EAC), AEPC.

During 58th IIGF, following Trophies were given to the following participants :-

Category	Position	NAME OF COMPANY	CITY
9, 12 & 18 Sq. Mtr.	GOLD	TUSHAR HANDWORKS	JAIPUR
	SILVER	SHORSHE STUDIO	KOLKATA
	BRONZE	SHUBH KARMAN FASHIONS PVT. LTD.	NOIDA
24, 30 & 36 Sq. Mtr.	GOLD	G.K. EXPORTS	NEW DELHI
	SILVER	DASSANI GLOBAL GROUP	JAIPUR
	BRONZE	RAJSONS	NOIDA
42 Sq. Mtrs. and above	GOLD	SARASH IMPEX PVT. LTD	NOIDA
	SILVER	AHUJA OVERSEAS	JAIPUR
	BRONZE	CHEER SAGAR	JAIPUR





Buyers doing business at 58th IIGF



10. Feedback of Buyers

The gist of some of the buyers' feedback is as follows:-

- This is my 14th times at IIGF. The service is getting better every time. Keep up the good work.
- It was very useful to visit fair and I would like to come again.
- The buyer lounge & B2B area can be more bigger.
- It's an excellent opportunity to get introduces with some best producers under one umbrella.
- Clean bathroom at the fair and more regular shuttles at the fair ground.

11. Feedback of Exhibitors

The gist of some of the Participant's feedback is as follows:-

- First time participant, we are a new start-up and got a good introduction to the new business opportunities.
- The duration of fair should be of 4 days instead of 3 days.
- Need more footfall and more foreign buyers attending the fair.
- Toilet conditions in the Pragati Maidan needs to be improved.
- The Level of Organization is satisfactory.
- Dates/Timing of the fair should be after International Fairs.
- Fantastically done. But please next fair should also be at Pragati Maidan.





Buyers doing business at 58th IIGF



12. Analysis of Exhibitors Responses

All 323 exhibitors participated in the 58th IIGF provided with a response sheet (copy of the Response Sheet is attached at Annex – II) for giving their valuable suggestions about the fair. The analyses of the feedback received from the participants are given below:-

Particulars	Average	Satisfactory	Good	Very Good	Total
Present Level of Fair	132	87	78	13	310
Fair Secretariat Service	75	109	104	19	307
Stall Construction & Service	68	123	101	16	308
Toilets & Maintenance	109	109	84	7	309
Cafeteria	97	110	88	13	308
General Facilities	74	123	95	17	309
General Ambience	60	120	105	22	307
Objective	<i>Introduction of items</i>	<i>Foster business relation</i>	<i>Seek New Business Contacts</i>	<i>Others</i>	
No. of Participants	101	124	233	8	
Achievement of Objective	25%	50%	75%	100%	
No. of Participants	144	57	55	11	

I). Analysis of Exhibitors Response – Percentage Wise

S. No.	Particulars	Average	Satisfactory	Good	Very Good	Total
1	The Present Level of Fair	42.6	28.1	25.1	4.2	100
2	Fair Secretariat Services	24.4	35.5	33.9	6.2	100
3	Stall Construction And Services	22.1	39.9	32.8	5.2	100
4	Toilets/Maintenance	35.3	35.3	27.2	2.2	100
5	Cafeteria	31.5	35.7	28.6	4.2	100
6	General Facilities	23.9	39.8	30.7	5.6	100
7	General Ambience	19.5	39.1	34.2	7.2	100



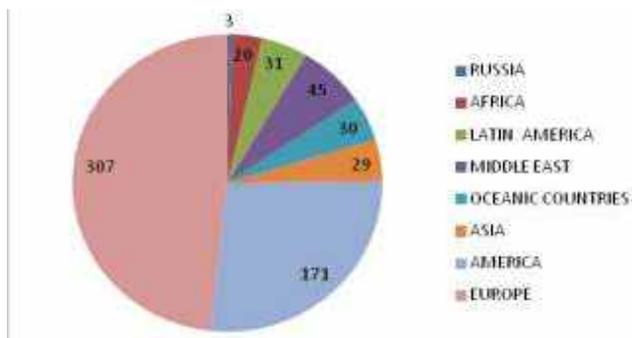


Products Displayed and Buyers at 58th IIGF



ii) The major continents where the participants are exporting their products are as follows:-

Country/Continent	No. of Participants
RUSSIA	3
AFRICA	20
LATIN AMERICA	31
MIDDLE EAST	45
OCEANIC COUNTRIES	30
ASIA	29
AMERICA	171
EUROPE	307



Details of Country/Continent where the participants are exporting

iii) The details of participants who are incorporating sustainable Practices in their business are as follows:-

S.No.	Particulars	No. of Participants
01	Material Health	75
02	Material Resue	45
03	Renewable Energy	29
04	Water Stewardship	19
05	Social Fairness	101



iv) The details of the “Made in India” merchandise in respect of the raw material, technology, design and skill are as follows:-

S.No.	Particulars	No. of Participants
01.	100%	123
02.	80-99%	92
03.	60-79%	28
04	Less than 60%	11

13. Buyers Analysis

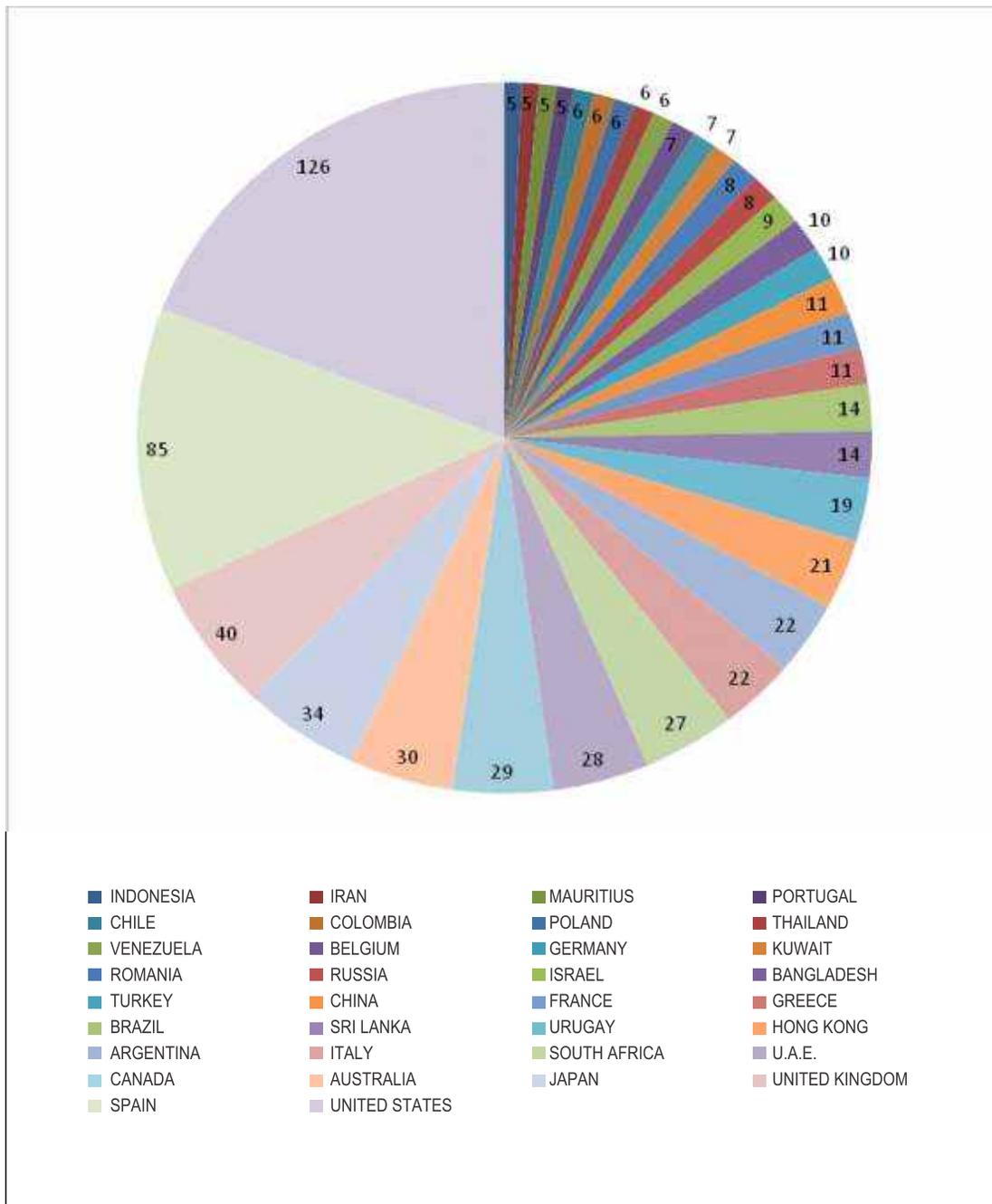
COUNTRY-WISE NUMBER OF BUYERS WHO ATTENDED THE 58th INDIA INTERNATIONAL GARMENT FAIR (18 – 20 JANUARY, 2017) HELD AT PRAGATI MAIDAN, NEW DELHI

S. NO.	COUNTRY	NO. OF BUYERS
1	ANTIGUA	3
2	ARGENTINA	22
3	AUSTRALIA	30
4	BANGLADESH	10
5	BELGIUM	7
6	BRAZIL	14
7	BULGARIA	1
8	CANADA	29
9	CHILE	6
10	CHINA	11
11	COLOMBIA	6
12	CYPRUS	2
13	DENMARK	3
14	EGYPT	2
15	FRANCE	11
16	GERMANY	7
17	GHANA	1
18	GREECE	11
19	HONG KONG	21
20	HUNGARY	2
21	INDONESIA	5
22	IRAN	5
23	ISRAEL	9
24	ITALY	22
25	JAMAICA	2
26	JAPAN	34
27	JORDAN	3
28	KOREA, DEMOCRATIC	4
29	KUWAIT	7
30	LEBANON	1
31	LIBYAN ARAB REP	1
32	LITHUANIA	1
33	MALAYSIA	2

S. NO.	COUNTRY	NO. OF BUYERS
34	MAURITIUS	5
35	MEXICO	4
36	NETHERLANDS ANT	2
37	NORWAY	1
38	OMAN	2
39	PANAMA	1
40	PHILIPPINES	1
41	POLAND	6
42	PORTUGAL	5
43	QATAR	1
44	ROMANIA	8
45	RUSSIA	8
46	SAUDI ARABIA	1
47	SERBIA	2
48	SINGAPORE	2
49	SLOVENIA	1
50	SOUTH AFRICA	27
51	SPAIN	85
52	SRI LANKA	14
53	SWEDEN	3
54	SWITZERLAND	2
55	TAIWAN	1
56	THAILAND	6
57	TURKEY	10
58	TURKMENISTAN	1
59	U.A.E.	28
60	UKRAINE	2
61	UNITED KINGDOM	40
62	UNITED STATES	126
63	URUGUAY	19
64	VENEZUELA	6
	TOTAL BUYER	715



Country-wise Buyers Details (Atleast 5 buyers)





Some of the major buyers who have visited the fair are given below:-

- Buyers from across the globe including Brazil, UK, USA, Turkey, Russia, Poland, Japan, UAE, Australia, Hong Kong, UK, Spain, Australia, Argentina, Canada, etc. participated in the fair. The details of some of the big buyers are given below:-

FIRST NAME	LAST NAME	COMPANY	COUNTRY	TURN OVER IN USD MILLION
MANUEL SANCHEZ	AZNAR	CORTEFIEL	SPAIN	1095
YOUNGJU	PARK	FULLBEAUTY BRANDS	USA	943
RUBENS	CLITUS			
JENNIFER	KO			
ZEEV	BINENFELD	FOX WIZEL LTD.	ISRAEL	340
ELAD-BEN	ZION VERED			
ASINI	FONSEKA	ODEL PLC	SRI LANKA	300
LAURA	SHERRINGTON	BOOHOO GROUP	UNITED KINGDOM	158
KRISTEN	SHARP			
KATY	RIDGWAY	BOOHOO	UNITED KINGDOM	127
ABDUL BASHEER	ABOBACKER	FAISAL AL-RASHEED GENERAL TRADING & CONTRACTING GROUP	KUWAIT	104
MOTOHIRO	KATO	KEISETUSHA CO. LTD.	JAPAN	70
MASUMI	NUMANO	ABISTE	JAPAN	50
JASWINDER	SINGH	KIRENS INTERNATIONAL LIMITED	UNITED KINGDOM	44
Calliope	Grigorea	Queen Calliope	Greece	25
RAJAVELAN	JAGADEESAN	LULU GROUP	UAE	23
RAVI	KHOSLA	ROYAL CONCEPTS INC.	USA	20
ROCHELLE	HALL	ONE JEANSWEAR GROUP	SOUTH KOREA	18
MOON HYOUNG	JEON			
YLEANA	GIUMELLI	UNILAM S.A.	URUGUAY	17
MARIA	PUJOLAR	UNILAM S.A.	URUGUAY	17
TITANIA	PENAS	NATURA INVICTA LDA	ITALY	15
TIAGO	ANTUNES	NATURA INVICTA LDA	PORTUGAL	15
ANDREA	CHINEA			
LURDES	LOPEZ ZAMORA	TOM MY'S FASHION TRIBES S.L.U	SPAIN	12
FRANCISCO	NAVARRO ANTON			
ANITA	TEIXEIRA	KIRAWIRA S.L. C/o NATURA INVICTA LTD.	SPAIN	12
ANGEL GORDILLO	SANCHEZ			
AIDA GONZALEZ	BAREA			
MARK	GRENVILLE	GREGORY LADNER	AUSTRALIA	11
SVETLANA	TOMAKHIN A	SHALUNY LLC	RUSSIA	10



14. Supervision and Co-ordination

The 58th India International Garment Fair was organized under the supervision of **Shri Ashok G Rajani**, Chairman, AEPC, **Shri Ram Singh, IPS**, Secretary General, AEPC & **Sh. Lalit Thukral**, Chairman (EAC), AEPC.

The valuable support and contribution has been received from the following:-

1. **Sh. Premal Udani**, Member, IGFA Society
2. **Shri Virender Uppal**, Member, IGFA Society
3. **Shri Anil Buchasia**, Chairman (EP), AEPC and Member, IGFA Society
4. **Sh. Amit Goyal**, Member, IGFA Society
5. **Sh. Lalit Gulati**, Member, IGFA Society
6. **Sh. Vinod Dhawan**, President, AEMA & Member, IGFA Society
7. **Sh. Pritam Goel**, President, GEA & Vice Chairman, IGFA Society
8. **Sh. H.K.L. Magu**, Member, IGFA Society
9. **Sh. Narendra Goenka**, Member, IGFA Society
10. **Sh. Rishi Rajani**, Member, EAC
11. **Sh. Mohan Sadhwani**, Member, IGFA Society
12. **Sh. Sudhir Sekhri**, Member, IGFA Society
13. **Sh. Vivek Khandelwal**, Member, IGFA Society
14. **Sh. Rahul Mehta**, President, CMAI & Member, IGFA Society
15. **Shri Ravi Poddar**, President, GEAR
16. **Sh. Vijay Mathur**, ASG, AEPC
17. **Sh. Rajiv Bhatnagar**, Director, AEPC



Glimpses of the 58th IGF



Glimpses of the 58th IIGF



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